WISE INVESTMENT LIMITED - INCOME



Pershing

MONTHLY FACTSHEET

all data as at 30th November 2023

PORTFOLIO OBJECTIVES AND STRATEGY

The Wise Income Model Portfolio is designed for clients who are looking for a level of income plus capital growth in line with the MSCI PIMFA Growth index over a 5 to 10-year period. We aim to achieve this by investing in a select and focussed list of funds (unit trusts, investment trusts and OEICs), with diversification across geography, asset class and investment style. These funds invest in real assets, such as company shares (listed both in the UK and overseas), property, fixed interest and cash. The Portfolio aims to provide income of 3.5% or more per year. The Portfolio invests 60-100% in 'medium' risk assets, such as shares and property and can include up to 20% in 'high' risk assets such as shares in specific countries and industries. The Portfolio can also invest up to 40% in 'lower' or 'minimal' risk assets such as higher quality company debt and cash. We therefore consider the portfolio to be suitable for those willing to adopt a medium risk profile.

PORTFOLIO MANAGEMENT



WILLIAM GEFFEN
Head of Investment
Management

William joined Wise Investment in November 2023 and has 4 years'

experience in managing equity funds. His main responsibility is the selection of suitable investments for portfolios and ensuring our investment service meets your requirements.

William successfully passed all three level of the Chartered Financial Analyst (CFA) exams gaining the qualification in 2021.

PERFORMANCE SINCE LAUNCH (using month-end data)



Key Portfolio Details

| Launch Date | 9th April 2014 |
|-----------------------------|-------------------|
| Holdings | 10 |
| Historic Yield¹ | 4.1% |
| Yield Target | 3.5%+ |
| Volatility ² | 8.5% |
| Benchmark | MSCI PIMFA Growth |
| Model OCF ³ | 0.5% |
| Service Charge ⁴ | 1.9% |

CUMULATIVE PERFORMANCE

| | 1m | 3m | 6m | 1yr | 3yr | 5yr | Launch |
|---------------------------|------|------|------|------|-------|-------|--------|
| Wise Income Portfolio (P) | 3.8% | 1.1% | 2.7% | 3.7% | 17.9% | 19.7% | 69.0% |
| MSCI PIMFA Growth | 3.7% | 1.6% | 4.5% | 3.7% | 19.5% | 34.6% | 91.7% |

Contact Details

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DISCRETE ANNUAL PERFORMANCE

| | 30/11/2022 | 30/11/2021 | 30/11/2020 | 30/11/2019 | 30/11/2018 |
|---------------------------|------------|------------|------------|------------|------------|
| | 30/11/2023 | 30/11/2022 | 30/11/2021 | 30/11/2020 | 30/11/2019 |
| Wise Income Portfolio (P) | 3.7% | -0.5% | 14.3% | -7.3% | 9.5% |
| MSCI PIMFAGrowth | 3.7% | -0.8% | 16.2% | 1.4% | 11.0% |

All data used on this factsheet is supplied by Financial Express. Rounding may result in charts and tables not adding up to 100% in displayed data. Performance is based on total returns on a bid-to-bid basis, net of UK dividend tax credits and is calculated referencing a model portfolio Actual portfolio statistics may differ because of investment performance, cash movements, transaction costs and the timing of sales and purchases within the portfolio. Quoted performance does not include fees levied by Wise Investments Ltd or any fees from custodial services Service fees will apply. Past performance is not a reliable indicator of future results. This document should not be construed as an investment recommendation.

- 1 The Historic Yield is the weighted average yield of the model based on the model's current constituents
- 2 Volatility is the annualised monthly volatility of the model portfolio to the most recent month end over a 3 year period or since launch if this period is less than 3 years
- 3 The Model OCF calculates the annual charges levied by the underlying fund holdings according to the model portfolio weights
- 4 The Service Fee incorporates the model OCF, the standard non-tiered annual fees levied by Wise Investments Limited and custodian fees, of which this is the highest possible fee. Further details of these charges are disclosed to clients investing in the model portfolios.





MONTHLY COMMENTARY

November was a strong month for investors with decent gains across the board. Markets reacted positively to slowing inflation figures and have begun anticipating easing of monetary policy from central banks in order to counter economic slowdown, or in the case of Europe and the UK, a likely recession.

Global equities returned 4.84% (in sterling) in spite of the strengthening of GBP which was up over 4% vs USD and 1% vs EUR, and nearly 2% vs JPY. This was led by a resurgence in US listed stocks up 4.83% as well as European equities up over 6%. Meanwhile UK equities lagged, despite strong sterling, and returned only 2.91%, further widening the UK-USA disparity in valuations. Emerging markets also narrowly lagged global equities, returning 3.52% - another area of potential future value for more adventurous portfolios.

In fixed income, a general depression in yields following inflation figures and anticipated rate cuts provided a solid upward thrust to bond portfolios with corporate bonds, high yield bonds, gilts and inflation-linked gilts all returning just over 3%.

Real estate, being a highly leveraged asset class whose returns are reliant on cheap borrowing rates, also had a very good month off the back of lower bond yield. While the IA UK direct property sector only saw a 0.21% gain, the UK IMI Liquid Real Estate index saw a substantial 7.35% gain with listed vehicles seeing an influx of liquidity and a closing of the NAV (net asset value) discounts.

The Income model returned 3.8% ahead of 3.7% for the benchmark (PIMFA Growth). This return was anchored by a solid return from underlying bond fund however its higher exposure to high yield global equities favoured value factors which underperformed. The models small exposure to property in the CT Property Fund also helped contribute with a return of over 6%.

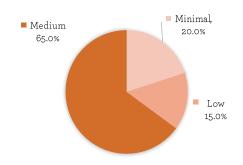
We have reduced the duration and credit risk in the bond portion of portfolio favouring higher quality and shorter dated securities. We have also moved exposure from multi-asset and some of the active UK + global equity funds into Fidelity Global equity and a some other higher yielding global equity funds – leading to a marginal reduction in underlying fees.

We have undergone various changes to model portfolios recently with the change in Head of Investment Management role, with a new focus on addressing markets on a more global basis, rather than the disproportionate focus on the UK within our PIMFA benchmarks. Additionally, we are now utilising more low fee passive index funds in order to better capture global equity exposure while also reducing underlying fees paid by clients. Both these changes, we hope will help boost long term returns and client outcomes.

HOLDINGS

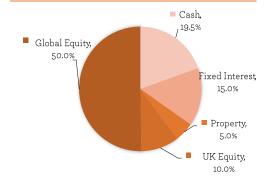
| Name | Weight | OCF |
|-----------------------------------------|--------|-------|
| Premier Miton UK Money Market | 19.5% | 0.26% |
| TwentyFour Absolute Return Credit | 15.0% | 0.35% |
| JOHCM UK Equity Income | 10.0% | 0.69% |
| BNY Mellon Global Income | 10.0% | 0.79% |
| BNY Mellon Global Infrastructure Income | 10.0% | 0.53% |
| Fidelity Index World | 10.0% | 0.12% |
| Guiness Global Equity Income | 10.0% | 0.79% |
| Fundsmith Equity | 10.0% | 0.94% |
| CT Property Growth & Income | 5.0% | 1.03% |
| Cash | 0.5% | 0.00% |

ASSET RISK



For Asset Risk Category definitions see the Wise Investment Risk Appendix, supplied to investors in the model portfolios.

ASSET ALLOCATION



IMPORTANT INFORMATION

Portfolio returns from the Wise Investment Model Portfolio Service will be subject to investment market fluctuations and there is no guarantee that the portfolio objectives, including any income targets, will be achieved. Where income is received as dividends, these will be automatically reinvested in the Model Portfolio, which may result in the Model Portfolio returns being higher than what a client portfolio can actually achieve. The performance will be reduced by the withdrawal of income and the impact of the ongoing charges and portfolio transaction costs. The charges can vary. Prices of funds and the income from them may fall as well as rise and investors may not get back the amount originally invested. Consequently, an investment into this portfolio should be considered for a 5 to 10 year period. The funds may invest in higher-yielding or non-investment grade bonds. The funds may hold investments denominated in currencies other than sterling. Changes in exchange rates will cause the value of these investments and the income from them to rise or fall. The funds can use derivatives for investment purposes. These instruments can be more volatile than investment in equities or bonds. Every effort is taken to ensure the accuracy of the data used in this document, but no warranties are given. Wise Investment has expressed its own views and these may change. The data contained in this document has been sourced by Wise Investment and should be independently verified before further publication or use. Wise Investment is a trading brand of Wise Investments Ltd. Wise Investments Ltd.

